

# Ci EXPO & 2018

15-16 AUGUST 2018

MELBOURNE  
CONVENTION &  
EXHIBITION CENTRE

**FREE TO  
ATTEND**

In partnership with

**AACS**

AUSTRALASIAN ASSOCIATION OF CONVENIENCE STORES

Established 1990



**REGISTER NOW**

 [www.candiexpo.com.au](http://www.candiexpo.com.au)  1300 789 845



# REGISTER NOW



## C&I IS HEADING BACK TO MELBOURNE

C&I is heading back to Melbourne, and in 2018 will again partner with the Australasian Association of Convenience Stores to bring retailers and suppliers together over two big days.

The retailer audience consists of owners and operators of convenience stores, service stations, corner stores, community stores, newsagents, mini marts and food service stores that have a convenience offer. Suppliers and wholesalers are also more than welcome.

Visitors will be treated to an impressive line-up of quality local and international presentations at the AACCS Convenience Leaders Summit. When the Expo doors open visitors will experience first-hand the latest in convenience products, services and merchandising.

Total attendance at the Expo is expected to exceed 2,000, representing 8,000 retail outlets and numerous suppliers, along with 150 companies that will be exhibiting. More than 400 visitors will book to attend at least one of the AACCS Convenience Leaders Summit sessions and several overseas delegations are expected.

## THE CALENDAR

### Wednesday 15 August

8.30am – 12pm

AACCS Convenience Leaders Summit and AACCS PJ Award finals presentations

12pm – 5pm

C&I Expo Day 1

### Thursday 16 August

8am – 10am

AACCS Convenience Leaders Summit continues

10am – 3pm

C&I Expo Day 2

From 7 pm

AACCS Gala Awards Dinner



## CONVENIENCE & IMPULSE EXPO

**Wednesday 15 August**

**12pm - 5pm**

**Thursday 16 August**

**10am - 3pm**

Now in its 27th year and with around 150 companies taking part, this is the largest and most popular specialist convenience industry trade show held in Australia. And it's open to retailers and suppliers from all banners and brands. See the latest in merchandising, foodservice, all kinds of major brand and lesser-known products for resale as well as retail store and forecourt equipment.

This is an event that no switched-on convenience or impulse retailer should miss. A few hours spent strolling the exhibition hall will bring you up to date with all of the new products, new suppliers and, most importantly, new ideas.

If you own or work in a convenience store, corner store, newsagency, community store, retail cafe or mini mart, this event will bring you up to date and with new products and ideas that will help you grow your business. Anyone planning to enter the industry is also welcome to attend. **Admission to the C&I Expo is free.**





## CONFIRMED EXHIBITORS FOR 2018 INCLUDE:

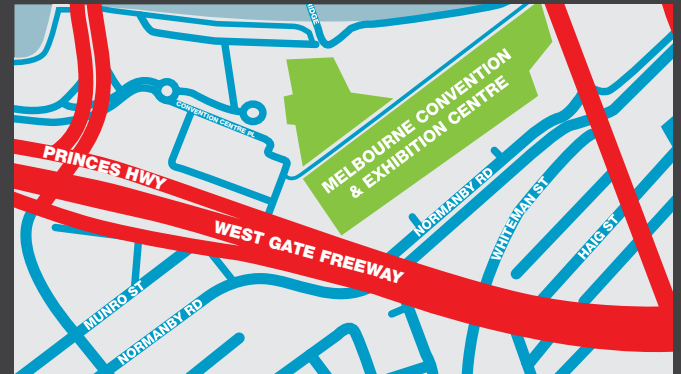
- Airtec Corporation
- Balfours
- Beacon
- Bindweld
- Carman's Kitchen
- Cobs
- Country Fried Chicken Services
- Cowin Global
- Dover Fueling Systems
- Elgas Swap'n'Go
- Envirotank Ltd
- Flowsell
- Gallagher
- Gilbarco
- Hand Made Sandwich
- HL Displays
- J&M Communications
- Justine's Cookies
- Kez's Kitchen
- Luv'm
- Majors
- Norwood
- Pacific Optics
- Prefect Agency
- Remedy Kombucha
- Sanitarium
- Si Retail
- Supagas
- The Blue Pod Coffee
- U-Haul Australia
- United Convenience Buyers
- Vending Data
- Vitaco




## VENUE

### Melbourne Convention & Exhibition Centre

1 Convention Centre Pl, South Wharf VIC





MCEC is located on the banks of the iconic Yarra River in South Wharf.


 **BY TRAM:** Catch any of the following trams and exit at the stop opposite the Clarendon Street entrance of MCEC:

- Route 96 – St Kilda to East Brunswick
- Route 109 – Port Melbourne to Box Hill
- Route 12 – Victoria Gardens to St Kilda

Alternatively, catch tram number 48 or 70 and exit at the Flinders Street stop. Then take a short (25 minute) walk towards the Yarra River, across the Seafarers Bridge. Visit [www.ptv.vic.gov.au](http://www.ptv.vic.gov.au) for further information.

 **BY TRAIN:** Take any train that goes to Southern Cross Station. Exit at Southern Cross Station and catch tram number 96, 109 or 12 as above. Visit [www.ptv.vic.gov.au](http://www.ptv.vic.gov.au) for further information.

 **BY BUS:** The SkyBus transports visitors directly from Melbourne Airport to Southern Cross train station. Bus route 237 operates from Queen Victoria Market, via Southern Cross Station to Lorimer Street South Wharf from Monday to Friday. Lormier Street is approximately a five minute walk to MCEC. There is also a coach pick up/drop off point at Bay 1, Convention Centre Place (closest to DFO South Wharf). Visit [www.ptv.vic.gov.au](http://www.ptv.vic.gov.au) for further information.

 **TRAVELLING BY CAR:** Parking is available at the venue. Parking fees apply.





# AACS SUMMIT

**Wednesday 15 August**

**8.30am - 12pm**

**Thursday 16 August**

**8am - 10am**



AACS will once again collaborate with C&I so that the Expo will open each day after the AACS Summit. We have assembled an amazing line up of presenters that you will not want to miss including:



**MATT THORNHILL**

**Managing Partner, Institute for Tomorrow USA**

Matt Thornhill is founder and managing partner of the research-based think tank, SIR's Institute for Tomorrow, based in Richmond, Virginia. Matt is a futurist, author, and provocateur. He helps leaders in the convenience and fuel retail categories learn what's coming and what to do about it today. For over 50 years SIR has researched and studied the key trends that are shaping the future. And the people who are making it happen.



**NICOLAS GEORGES**

**Director, Food and Agriculture Innovation, Industry Professor**

In the decade prior to working at Monash, in addition to expanding category channels and driving efficiency transformations from manufacturing areas through to head office functions, Nicolas has led many breakthrough innovations, launching more than 500 new products in four countries whilst working for companies such as Nestle, Mondelez, Godfreys and Vitasoy - some of these include Cadbury Marvellous Creations, Drumstick Loaded, Hoover Range and Vitasoy Café for Barista. Uniquely experienced across all functions (manufacturing to sales, marketing, strategy and R&D) in FMCG and Retail, including general management and P&L responsibility in both industries, he focuses on expressing people's potential and creating new paths.



**DYLAN ALCOTT OAM**

**One of Australia's most recognised Paralympians**

He was the winner of the 2017 Australian Open quad wheelchair title for the third year running. In 2016 Dylan was awarded Paralympian of the Year, the Newcombe Medal (the first wheelchair athlete to win the highest individual award in Australian tennis history) and GQ Sportsman of the Year. Dylan was a Gold medal winner of both the wheelchair singles and doubles tennis at the 2016 Rio Paralympics and won basketball gold medal at the 2008 Beijing Paralympic games. He is ranked 1 in the world as a quad competitor in wheelchair tennis and is a four times Grand Slam winner.



**ANGUS MCKAY**

**CEO - 7-Eleven Australia**

Angus McKay joined 7-Eleven as CEO in 2016, and is responsible for leading the 7-Eleven team, growing the 7-Eleven brand in this market, and maintaining the company's position as Australia's first choice in convenience. Angus' former roles include MD and CEO of The Skilled Group, MD of Pacific National Rail, CFO for Asciano Limited, and various senior roles at Foster's Group, including CFO.



**BRETT BARCLAY**

**Director, Convenience Measures Australia**

Brett Barclay is the founding Director of Convenience Measures Australia a business focussed on providing research, insights and support to the Convenience Channel in Australia. This is done through the delivery of 2 main programmes: CMA Shopper Report - providing insights into the Convenience shopper, in which he uses his 12 years of Shopper Research experience; and Covin 360° - a relationship benchmarking programme liaising with both Retailers and Suppliers in the Channel. Brett has been a Director of the Australasian Association of Convenience Stores (AACS) since 2008.

...and of course the ever popular finalists in this year's AACS PJ Convenience Award who will win a trip to China as part of the AACS Overseas Study Tour. The AACS Summit is free to attend for members, and \$50 (inc GST) for non-members. To reserve your seat now go to [www.candiexpo.com.au](http://www.candiexpo.com.au).

# AACS Awards

## 2018

**Thursday 16 August**

**7pm till late**

This is the one night of the year when the industry lets its hair down to celebrate excellence. The very best suppliers and retailers are recognised for the contributions they have made to the industry over the previous year. Then the two lucky Peter Jowett Scholarship winners are announced as well as the winners for the following award categories:

**RETAIL STORE AWARDS**

- Company Operated AACS Store of the Year
- Franchise/Independent AACS Store of the Year

**SUPPLIER OF THE YEAR AWARDS**

- Beverage & Dairy
- Ice Cream and Snacking
- Confectionery
- Food on the Go
- Tobacco
- GM/Publications/Telecommunications
- Service Provider
- Distributor

**AACS PJ INDUSTRY AWARD**

- Retailer
- Supplier

**AACS RETAILER GRAND CHAMPION 2018**

**AACS SUPPLIER GRAND CHAMPION 2018**

This is wonderful opportunity to network with the industry's leading retailers and suppliers. Book your tickets when you pre-register for C&I 2018. Tickets are \$380 per person including GST and include an excellent three course meal, beverages and entertainment.

All guests are also invited to attend the official AACS after party proudly sponsored by 'The Distributors' at the amazing 'Club 23' at Crown. Dress code is cocktail.

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## ORGANISED BY

**Interpoint Events Pty Ltd in conjunction with  
C&I Media Pty Ltd and the Australasian  
Association of Convenience Stores.**

41 Bridge Road Glebe NSW 2037

Ph: 1300 789 845

Fax: 02 9660 4419

Email: [exhibition@c-store.com.au](mailto:exhibition@c-store.com.au)

[www.c-store.com.au](http://www.c-store.com.au)



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